

# FEAGANS & ASSOCIATES Inc.



Mel Feagans,  
President

## Safety is No Accident!

*Safety Solutions  
That Protect  
the Bottomline*

Enjoy significant benefits to your bottom line with our practical, pro-active safety program to:

- Reduce Accidents
- Prevent Injuries
- Lessen Downtime
- Save Money

[www.safetynoaccident.com](http://www.safetynoaccident.com)

Feagans and Associates, Inc. • 300 Southport Circle • Virginia Beach, VA 23452  
Phone: 757-493-9382 • Fax: 757-497-4086

# Who We Are

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## ***Proven Professionals Looking out for Your Interests***

Headquartered in Virginia Beach, Virginia, Feagans and Associates, Inc. specializes in personalized, hands-on safety and risk management programs. Our results-driven team of proven professionals helps businesses achieve practical, cost-effective safety solutions that reduce on-the-job accidents and injuries, lower insurance costs and improve productivity.

Seasoned leadership is provided by industry veteran Mel Feagans, who is President of the Company. In his 25 years in the business, Mel has gained a solid reputation for designing and implementing customized programs that achieve maximum benefit from safety and risk management resources.

Selecting the best “partner” to help develop and carry out your pro-active safety program requires careful consideration. You want a heads-up, hands-on consultant who is a great listener, understands your goals and knows your business. You want a reliable, competent performer with more than a quarter of a century “in the trenches” – a partner with the expertise necessary to:

- Assess the technical aspects of your problems
- Develop customized, job-specific solutions, then
- Implement the plan and follow through with critical training
- Monitor progress and track results

On-the-job safety is serious business. Your workers’ well being, your company’s financial fortune, your peace of mind are all at stake. At Feagans and Associates, Inc., we understand and appreciate these considerations. That’s why we’re dedicated to providing our clients with practical solutions that produce real results – results that protect your people and your profits, while adding significant business value to your enterprise.

# What We Do

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***We work closely with your company to develop, implement and/or audit practical, pro-active, safety solutions that produce real results***

Our mission is to help you and your business achieve practical safety solutions and real, tangible results – to ensure that our customized, cost-effective services:

- Reduce workers comp injuries
- Reduce preventable vehicle accidents
- Reduce your operating expenses, and
- Maximize your profits

From our decades of experience and numerous, documented success stories, we know that SAFETY IS NO ACCIDENT. To create and maintain a safe, risk-reduced work environment, a business has to integrate custom-designed, practical programs – programs that are popular with the employees and managers who must use them.

That's why Feagans and Associates, Inc. takes the time to get to know you and your business, your people and your procedures. Only then can we develop and deliver the custom-designed, comprehensive risk management and safety program that will make a positive, lasting difference.

And we stand by you. Not only do we take a hands-on approach to introducing and implementing your safety solutions, we also provide regular and reliable follow-up. In fact, if you really want to know our definition of commitment, ask our clients.

When you make Feagans and Associates, Inc. part of your team, we know you'll be satisfied with the results. We're confident that our proven risk management programs and practical safety solutions will protect your people, your profits and your valuable reputation.

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# Why You Need Us

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***You need a dependable safety partner whose dedicated expertise will help you reduce workers comp injuries, lower insurance premiums, & improve productivity***

Does this sound painfully familiar?

- On-the-job injuries are more frequent
- Loss ratios are bad and getting worse
- Insurance costs are climbing dramatically
- Your Workers Comp experience mod is rising
- Productivity is suffering and profit is falling...

And your people – as good and loyal and dedicated as they are – need expert assistance to help improve the situation.

We realize that you may be able to ask for help from the engineering departments of your insurance carriers. But we also realize – as do you – that their help, their general resources and generic guidelines aren't always sufficient or specific enough to deal with your particular problems.

Feagans and Associates, Inc. can help – and we have helped many satisfied clients and their insurance companies. We can assist in the development, implementation and/or audit or risk management/safety solutions that will:  
Improve employee safety  
Reduce preventable vehicle accidents  
Enhance employee productivity  
Reduce operational expenses, and  
Maximize your profits.

Plus, we provide the practical work plans, the on-site training, the follow-up audits and the targeted re-training necessary to achieve maximum benefit from your safety and risk management resources.

For workable solutions that produce real and lasting results, you need Feagans and Associates, Inc. – your dedicated partner in workplace safety.

# Testimonials

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***We're proud of the work we've done for our clients and their insurance companies. And we're pleased to let you read some of the great things they say about us.***

"Mel's program is extensive. What I have learned from Mel is that reducing worker injuries and vehicular accidents is a game of details. Detailed plans are needed, and, perhaps more importantly, detailed follow through is needed. Mel does a terrific job on both counts.

I strongly recommend Mel to any business committed to reducing its insurance losses and protecting the safety of its employees."

Gary M. Hecht, President  
Hecht Distributing Company, Inc.

"We decided to retain the services of Mel Feagans as suggested by several insurance companies. Mel has successfully tackled the preventable vehicle accident and workers compensation problem.

Mel has an excellent program that works!"

Jack Georgalas II, President  
Tri-Cities Beverage Corporation

"I have never worked with any businessperson that understands risk management principles and implements pragmatic solutions as well as Mel. Add Mel's leadership and outstanding people skills, and you have one very effective businessperson."

E.M. Pennington  
Travelers Property Casualty

"Without a doubt Mel brings to the table a level of expertise and commitment that is unsurpassed in the field of Risk Management."

Don Stone  
Liberty Mutual Insurance Group

***Read read actual testimonial letters online!***