



Saville Foods

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August 29, 2001

To Whom It May Concern:

It is my pleasure to write this letter of recommendation for Mel Feagans. For the past year, Mel has worked with my company to reduce the number of worker's compensation injuries and vehicle accidents. One of my insurance providers suggested Mel's company as a means to secure more favorable insurance rates.

Mel's company provided a customized safety plan, documented in great detail. He conducts regular safety meetings at my location. My employees and management staff consider the meetings to be highly informative and motivating.

The results were astonishing. We reduced the number of worker's comp injuries and, at the same time, reduced the severity and the frequency of vehicle accidents.

As a result, we recently received an insurance premium savings of over \$25,000.

I strongly recommend Mel's safety plan to any company that wants to lower its insurance costs. Of equal benefit is the knowledge that your employees will be properly trained in the area of safety.

Very truly yours,

A handwritten signature in cursive script, appearing to read "Norman Saville".

Norman Saville, President
Saville Foods

/nmj